



CCIM of Virginia
638 Independence Parkway, Suite 100
Chesapeake, VA 23320
p: 757-609-3695
f: 757-473-9897

Karl Wagner Scholarship Fund

Program Guidelines and Information

Background

The Karl Wagner Scholarship honors Karl Wagner CCIM as a past president and member of the Virginia CCIM Chapter and as a Virginia National CCIM Instructor. Named endowed scholarships honored the dedication, commitment, outstanding achievement and service in the commercial real estate and investment area of special CCIM's. In 2004, the Virginia Chapter committed to fund this scholarship by contributing \$12,500.00 to the CCIM Education Foundation. The CCIM Education Foundation then matched the remaining \$12,500.00 for a total \$25,000 scholarship fund. Scholarship awards shall be in the amount of \$1,000 annually.

Scholarship Purpose

The purpose of the scholarship is to assist Virginia CCIM candidates by offsetting the cost of CI core classes, excluding CI 101, offered by the Virginia Chapter.

Applicant Eligibility & Selection Criteria

The selection shall primarily be based on merit, including the following factors:

- Applicant must be employed in the commercial real estate field.
- Applicant must submit an application including noteworthy accomplishments related to the commercial real estate industry, community and professional volunteer service.
- Applicant will submit a written statement about career goals, importance of the scholarship, etc.
- Applicant must have completed CI 101, be a National Candidate, and be committed to obtaining the CCIM designation.
- Applicant must certify by signed statement that they believe they have completed at least 50% of the experience requirements for the CCIM designation (or be an approved Fast Track candidate).
- Demonstrate good communication skills.
- Provide a history of employment
- Provide personal and professional references.
- Applicant must be a member of or join the VA CCIM Chapter

About the Education Foundation of the CCIM Institute

The Education Foundation of the CCIM Institute is a non-profit educational foundation that works to advance knowledge and professionalism in the field of commercial investment real estate. The Mission of the Education Foundation of the CCIM Institute is to act as a catalyst by advancing and supporting educational and research initiatives that enhance the value and prestige of the CCIM

designation and other career-building programs of the CCIM Institute, thereby benefiting its members and other commercial real estate practitioners.

About the CCIM Institute

CCIM (the CCIM Institute), an affiliate of the National Association of Realtors, is an organization of accomplished real estate practitioners who are committed to providing the finest in commercial investment real estate education. CCIM awards the CCIM designation to individuals who complete a prescribed series of graduate level courses in advanced concepts and techniques in commercial real estate. The CCIM designation, in existence since 1968, is the mark of a true professional in the commercial investment field.

About the Virginia CCIM Chapter

The Virginia CCIM Chapter was founded in 1980 to further enhance the education and professionalism of the commercial real estate practitioners in Virginia. The objectives of the Chapter shall be the following:

- Promoting the image and reputation of the Institute and its CCIM designee members.
- Giving assistance and guidance to candidates seeking to become designees.
- Providing opportunity for participation by members of the Institute in an ongoing program of real estate education by supporting the education program of the Institute.
- Conducting approved real estate courses and seminars for the Chapter, local boards of REALTORS®, State Association of REALTORS®, and members of the public within the Chapter's jurisdiction.
- Assisting the Institute in achieving their purposes and objectives including market feedback, course promotion, public relations, and membership recruitment and retention.
- Providing a forum for the exchange of information and business development.



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Date Submitted: _____ / _____ / _____

Candidate Application (To be completed by scholarship applicant and submitted to chapter)

Applicant's Name: _____

Company: _____

Work Address: _____

City / State / Zip: _____

Work Phone Number: _____ E-mail: _____

Home Address: _____

City / State / Zip: _____

How many years have you been involved in the real estate industry? _____

Have you taken CI 101? Yes No

Do you plan to obtain the CCIM designation? Yes No

Are you a member of the CCIM VA Chapter? Yes No

If not, will you join? Yes No

Please include the following with this application:

1. Current Resume
2. Three professional references
3. Typed letter which includes answers to the following questions:
 - Why do you want to become a CCIM?
 - What are your contributing achievements to your company and/or industry?
 - What are your career goals?
 - Would you take the course even if the scholarship were not available and why?



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Provide three professional references.

Name: _____ Position/Relationship: _____

Address: _____

Phone Number: _____

Length of time you have known this person: _____

Name: _____ Position/Relationship: _____

Address: _____

Phone Number: _____

Length of time you have known this person: _____

Name: _____ Position/Relationship: _____

Address: _____

Phone Number: _____

Length of time you have known this person: _____

By submitting this application, I agree that in the event I am chosen to receive a scholarship, the CCIM Education Foundation and/or CCIM Institute and Chapters may use my name, likeness and/or profile in printed and electronic promotional materials.

By: _____

Applicant

Date

By: _____

Chapter President

Date

Submission Instructions

Return completed application to the Scholarship Chair/Foundation Liaison or President of your local chapter. Application deadline is October 1, 2010. Notifications will be made by December 1, 2010.